



# Weekly Leader Board

FOR THE WEEK ENDING

September 1, 2013

## General Agencies

### Combined Health/Life

#### Diamond Producers (\$50,000 & Above)

#### Platinum Producers (\$30,000 - \$50,000)

|             |                  |          |    |
|-------------|------------------|----------|----|
| Ahlbum, Jon | The Ahlbum Group | \$44,679 | 13 |
|-------------|------------------|----------|----|

#### Gold Producers (\$10,000 - \$30,000)

|                      |   |          |    |
|----------------------|---|----------|----|
| Hatton, Catherine E. | Long Island Insurance Solutions             | \$25,272 | 11 |
| Stevens, Ray         | Stevens & Associates Insurance Agency, Inc. | \$23,832 | 4  |
| Mednick, Scott E.    | Professional Insurance Systems of Florida   | \$18,450 | 7  |
| Lemar, Mike          | Sunshine State Agency                       | \$18,356 | 8  |
| Sheldon, Paul T.     | Paul Sheldon Insurance & Benefits Planning  | \$17,484 | 1  |
| Siddique, Nayeem M.  | Siddique Insurance Agency                   | \$14,004 | 4  |
| White, Raymond E.    | White Insurance Agency                      | \$10,211 | 1  |

#### Silver Producers (\$5,000 - \$10,000)

|                                   |                               |         |    |
|-----------------------------------|-------------------------------|---------|----|
| Concklin, Ron                     | Rosenberg-Concklin, Inc.      | \$9,971 | 10 |
| Wroblewski, Robert M.             | SOS Insurance Group           | \$8,736 | 4  |
| Ulayyet, Fahed M.                 | Ulayyet Insurance Agency      | \$7,608 | 1  |
| Daniels, David K.                 | David K. Daniels & Associates | \$7,020 | 3  |
| Shackelford, Edward L.            | The Assurance Group, Inc.     | \$6,126 | 4  |
| Schwartz, Scott J.                | Schwartz Insurance Agency     | \$6,120 | 1  |
| First Insurance Enterprises, Inc. |                               | \$5,778 | 2  |
| Maisonet, Joseph                  | Maisonet Insurance Agency     | \$5,422 | 2  |
| Dworkin, Earl D.                  | Dworkin Insurance Agency      | \$5,136 | 1  |
| Anderson, Kristen L.              | Anderson Insurance Group      | \$5,004 | 1  |

#### Bronze Producers (\$2,500 - \$5,000)

|   |  |         |   |
|---|--|---------|---|
| Adler, Jeffrey S.                       | Adler Insurance Agency                       | \$4,380 | 1 |
| Chevrier, Alain G.                      | Chevrier Insurance Agency                    | \$3,964 | 1 |
| Gluck, Chana F.                         | Gluck Insurance Agency                       | \$3,900 | 1 |
| Heller, Mark                            | Heller Insurance Agency                      | \$3,576 | 1 |
| Haves, Eileen                           | Haves Insurance Agency                       | \$3,564 | 1 |
| Arlein, David                           | The Financial Store                          | \$3,468 | 1 |
| Kornfeld, Linda R.                      | Kornfeld Insurance Agency                    | \$3,396 | 1 |
| Lidinsky, Richard J.                    | Florida Financial & Insurance Services Corp. | \$3,296 | 1 |
| Centerstone Insurance & Financial Svcs. |  | \$3,276 | 1 |
| Iglesias, Rafael A.                     | Iglesias Insurance Agency                    | \$3,276 | 1 |
| Maisto, Stephen                         | Maisto Insurance Agency                      | \$3,072 | 2 |
| Borowick, Jeffrey M.                    | Borowick Insurance Agency                    | \$3,052 | 1 |
| A.C. Bradbury Insurance Services, Inc.  |  | \$3,024 | 1 |
| Sklar, Susan T.                         | Sklar Insurance Agency                       | \$3,024 | 1 |
| Sweeney, Paul                           | Quality First Insurance Agency, Inc.         | \$2,987 | 1 |
| Wyllie, Charles W.                      | Wyllie Insurance Agency                      | \$2,928 | 1 |
| Wallis, Noel                            | Wallis Insurance Agency                      | \$2,880 | 1 |
| Broedell, Joseph F.                     | Broedell Insurance Agency                    | \$2,848 | 1 |
| Stout, Charles G.                       | Meridian Insurance Group                     | \$2,846 | 1 |
| Bowes, Richard M.                       | Bowes Insurance Agency                       | \$2,754 | 1 |
| Smith, James B.                         | Smith Insurance Agency                       | \$2,628 | 1 |
| Joiner, Clifton T.                      | Joiner Insurance Agency                      | \$2,554 | 1 |



# Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

September 1, 2013

## Diamond Producers (\$20,000 & Above)

## Platinum Producers (\$15,000 - \$20,000)

## Gold Producers (\$10,000 - \$15,000)

|                  |          |                   |          |
|------------------|----------|-------------------|----------|
| Sheldon, Paul T. | \$17,484 | White, Raymond K. | \$10,211 |
| Stevens, Ray     | \$12,036 |                   |          |

## Silver Producers (\$5,000 - \$10,000)

|                         |         |                     |         |
|-------------------------|---------|---------------------|---------|
| Saylor, Dexter R.       | \$8,964 | Rudd, Henry         | \$6,924 |
| Borosak, William J. Jr. | \$8,484 | Ahlbum, Jon         | \$6,840 |
| Davis, Karen L.         | \$7,980 | Schwartz, Scott J.  | \$6,120 |
| Lepage, Kenneth L. Jr.  | \$7,800 | Grady, Roger A. Jr. | \$5,712 |
| Ulayyet, Fahed M.       | \$7,608 | Ahlbum, Tim         | \$5,628 |
| Siddique, Nayeem M.     | \$7,404 | Miller, Phyllis D.  | \$5,412 |
| Campana, Diana M.       | \$7,164 | Dworkin, Earl D.    | \$5,136 |
| Rosenkrantz, Howard     | \$7,092 | Royer, Vicki M.     | \$5,004 |

## Bronze Producers (\$2,500 - \$5,000)

|                       |         |                          |         |
|-----------------------|---------|--------------------------|---------|
| Malooley, Michele A.  | \$4,968 | Wierzbicki, Jason P.     | \$3,054 |
| Wilson, Matthew J.    | \$4,632 | Borowick, Jeffrey M.     | \$3,052 |
| Adler, Jeffrey S.     | \$4,380 | Bradbury, A. C. Jack     | \$3,024 |
| Catron, Edward A.     | \$3,982 | Kohn, William B.         | \$3,024 |
| Chevrier, Alain G.    | \$3,964 | Rapini, Duane M.         | \$3,024 |
| Weingarden, Estelle   | \$3,962 | Sklar, Susan T.          | \$3,024 |
| Duggan, Richard E.    | \$3,900 | Delauter, Kenneth R. Jr. | \$2,987 |
| Gerlitz, Jay Z.       | \$3,900 | Lemar, Mike              | \$2,974 |
| Gluck, Chana F.       | \$3,900 | Wyllie, Charles W.       | \$2,928 |
| Brady, Matthew        | \$3,816 | Wallis, Noel             | \$2,880 |
| Wroblewski, Robert M. | \$3,768 | Broedell, Joseph F.      | \$2,848 |
| Malpigli, Frank W.    | \$3,624 | Roth, Iris J.            | \$2,848 |
| Heller, Mark          | \$3,576 | Stout, Charles G.        | \$2,846 |
| Haves, Eileen         | \$3,564 | Doering, Robert J.       | \$2,844 |
| Heck, Douglas S.      | \$3,492 | Gilels, Julia            | \$2,844 |
| Arlein, David         | \$3,468 | Kingsley, Beverly J.     | \$2,844 |
| Sachs, Kerry          | \$3,403 | Major, Victoria A.       | \$2,844 |
| Kornfeld, Linda R.    | \$3,396 | Pekala, David            | \$2,844 |
| Lidinsky, Richard J.  | \$3,296 | Bowes, Richard M.        | \$2,754 |
| Gordon, Aaron         | \$3,276 | Strehlke, James A.       | \$2,724 |
| Iglesias, Rafael A.   | \$3,276 | Nuzzi, Joseph            | \$2,700 |
| Kahn, Rachel          | \$3,276 | Edwards, Jackson IV      | \$2,676 |
| Marin, Asuncion F.    | \$3,276 | Smith, James B.          | \$2,628 |
| Rowland, Peter R.     | \$3,276 | Vertich, Mark            | \$2,592 |
| Saportas, Joseph      | \$3,228 | Aarons, Neill            | \$2,556 |
| Cortes, Julio C.      | \$3,108 | Joiner, Clifton T.       | \$2,554 |
| Israel, Philip M.     | \$3,108 |                          |         |